



LindaCare expands its operations to the USA

Building on European success, leading remote patient monitoring company expands to the USA to provide local support following substantial interest in its solutions

Leuven, Belgium, 4th January, 2017 - LindaCare, a software company specializing in the field of remote patient monitoring solutions for chronic disease patients, has announced that it will open a new customer support facility in Connecticut to support growing interest in their vendor-neutral software platform for monitoring patients with chronic heart disease and other conditions.

The announcement of the launch into the US market follows substantial interest in LindaCare's solutions at the Heart Rhythm Society conference last year. The award of a \$500,000 investment from Connecticut Innovations (CI) following success in their VentureClash investment challenge has allowed LindaCare to accelerate their plans to invest beyond their European base.

"LindaCare's mission is to reduce the cost of delivery of care and improve quality of care and patient safety for chronic disease management through remote patient monitoring. Recent changes in insurance programs have created a huge demand shift that will drive this market forward rapidly. This, combined with the validation of our business model by CI creates a huge opportunity for LindaCare in the US market." said Shahram Sharif, CEO and founder of LindaCare.

LindaCare's first version of the product is a web-based software platform for the remote patient monitoring of patients with CIEDs and suffering from chronic heart failure (CHF) and cardiac arrhythmia; this accounts for an estimated total of about 10 million patients worldwide today.

"This is a strategic step in our vision to be the leading global partner for all remote patient monitoring needs, across a range of devices covering multiple chronic disease domains, including chronic heart diseases and extending into other areas such as chronic obstructive pulmonary disease (COPD)," Sharif added.

The CT office will initially comprise four sales and customer support professionals with a planned rollout of further, localized support across the US later in the year bringing immediate access to high quality support across multiple time zones.

In parallel, LindaCare is planning to provide Independent Diagnostic and Testing Facility (IDTF) patient monitoring services through accredited local service providers, to gather and analyze the remote data, thereby allowing busy medical professionals to focus on diagnosis and care of patients.

Miguel Maquieira, CTO and co-founder of LindaCare indicated that a significant research and development phase is completing and the US expansion will allow a new software suite and service model to be announced simultaneously in Europe and the US in the next few weeks.

About LindaCare

LindaCare NV/SA, a start-up company venture capital backed by Capricorn ICT Fund, is specialised in the development of integrated remote patient monitoring software solutions for chronic disease management. The initial focus of LindaCare is patients with heart failure (HF) and cardiac arrhythmia, equipped with Cardiac Implanted Electronic Devices (CIED) for Cardiac Rhythm Management (CRM). The solution will subsequently be extended to other chronic disease domains integrating a wide range of tele-monitored medical devices.

www.LindaCare.com

For more information

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